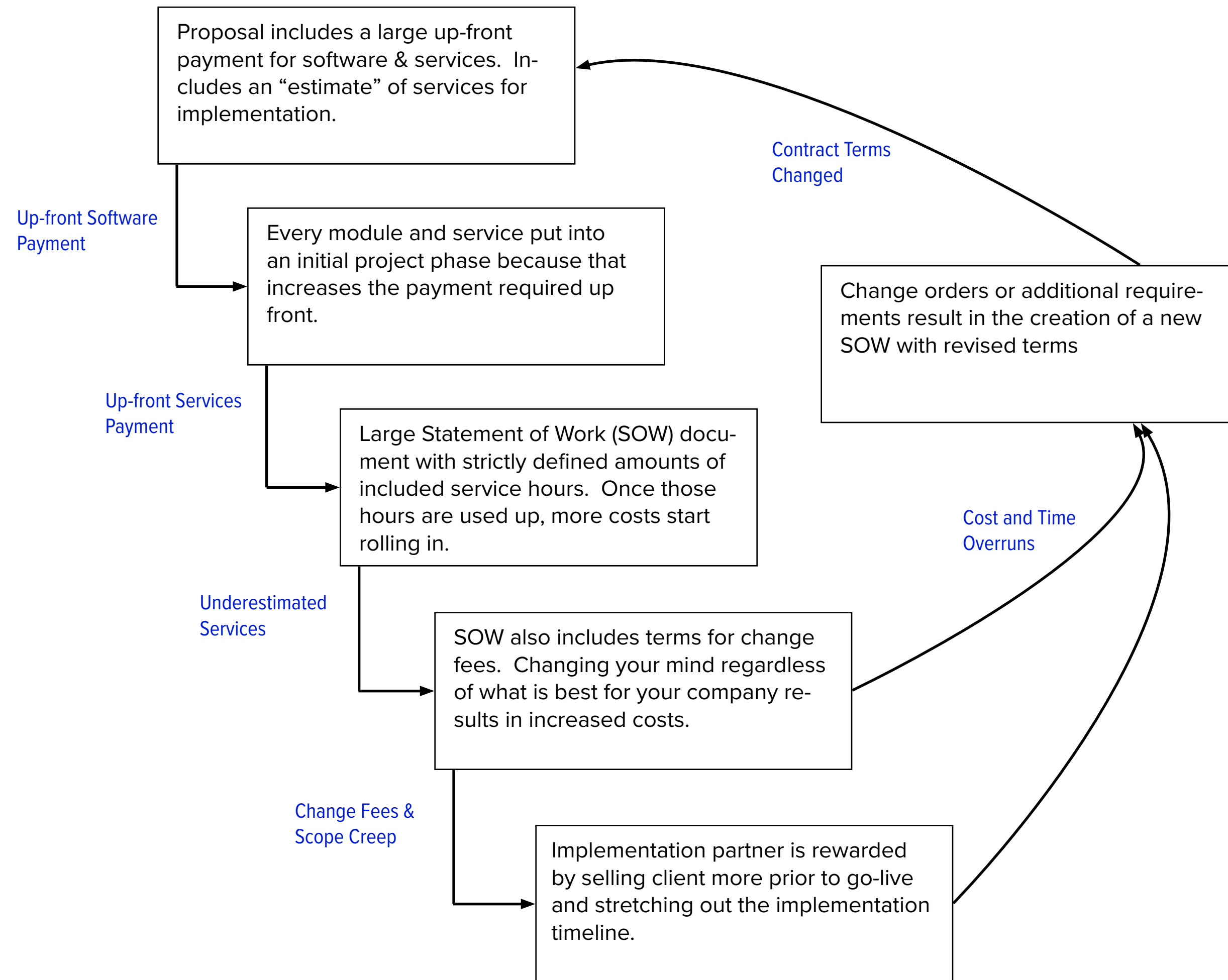


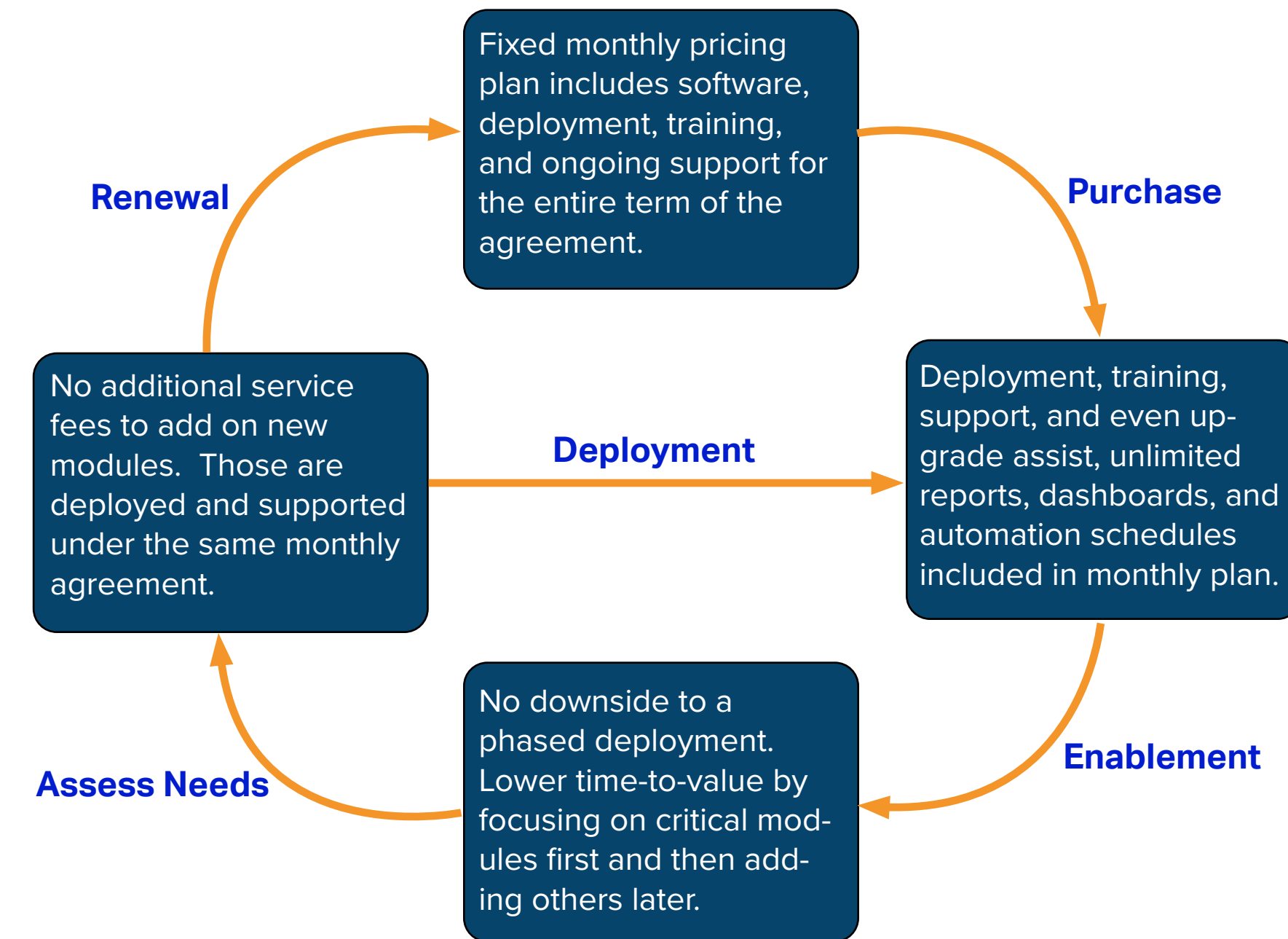
# Typical ERP Implementation vs. Firefly Deployment Model



## Typical ERP Implementation Process



## Firefly ERP Deployment Model



The differences are shocking. A typical ERP implementation skews the majority of benefit onto the implementation company while significantly increasing the risk to you, the customer. The Firefly deployment model provides a balanced benefit for all involved while adequately spreading risk between Firefly and the customer - exactly where it should be.

The Firefly model allows our customers to plan long-term for what their monthly cash outflows will be to have a fully functioning ERP software system. This provides two very important outcomes - shortening the time-to-value for you while also allowing you to experience the full benefits the system can provide.

At Firefly, we want customers for life, and our methods reflect that desire.